

## Driving Traffic, Leads, and ROI.



GolfTrips.com is a network of golf sites featuring a directory of courses, golf destinations, travel articles, reader reviews, and stay and play packages. The network reaches local, regional, national, and international golfers.



### **Network - USA**

AL:	AK:	AR:	AZ:	CA:
GolfAlabama.com	GolfAlaska.com	ArkansasGolf.com	ArizonaGolfer.com	CAGolf.com
CO:	CT:	DE:	FL:	GA:
GolfingColorado.com	ConnecticutGolf.com	GolfDelaware.com	FloridaGolfer.com	GolfingGeorgia.com
HI:	ID:	IL:	IN:	IA:
HawaiiGolfCourses.com	IdahoGolf.com	IllinoisGolf.com	IndianaGolf.com	IowaGolf.com
KS:	KY:	LA:	ME:	MD:
KansasGolf.com	KentuckyGolf.com	LouisianaGolf.com	MaineGolf.com	MarylandGolf.com
MA:	MI:	MN:	MS:	MO:
GolfMassachusetts.com	GolfMichigan.com	MinnesotaGolf.com	GolfMississippi.com	GolfMissouri.com
MT:	NE:	NV:	NH:	NJ:
GolfingMontana.com	GolfNebraska.com	GolfNevada.com	NewHampshireGolf.com	NJGolf.com
NM:	NY:	NC:	ND:	OH:
GolfingNewMexico.com	NYGolf.com	NCGolf.com	NorthDakotaGolf.com	OhioGolf.com
OK	OR:	PA:	RI:	SC:
GolfOklahoma.com	GolfOregon.com	PennsylvaniaGolfer.com	RhodeIslandGolf.com	SCGolf.com
SD:	TN:	TX:	UT:	VT:
SouthDakotaGolf.com	GolfTennesse.com	TexasGolf.com	UtahGolf.com	GolfVermont.com
VA:	WA:	WV:	WI:	WY:
GolfVirginia.com	WashingtonGolf.com	GolfWestVirginia.com	GolfWisconsin.com	GolfWyoming.com





### **Network - International**

Bahamas:	Bermuda:	Canada:	DR:	England:
GolfBahamas.com	GolfBermuda.com	PEIGolf.com	GolfDominicanRepublic	EnglandGolfer.com
France:	Ireland:	Jamaica:	Mexico:	Panama
GolfFrance.com	IrelandGolfer.com	GolfJamaica.com	GolfMexico.com	GolfPanama.com
Puerto Rico: GolfPuertoRico.com	Scotland: ScotlandGolfer.com	Wales: WalesGolf.com		

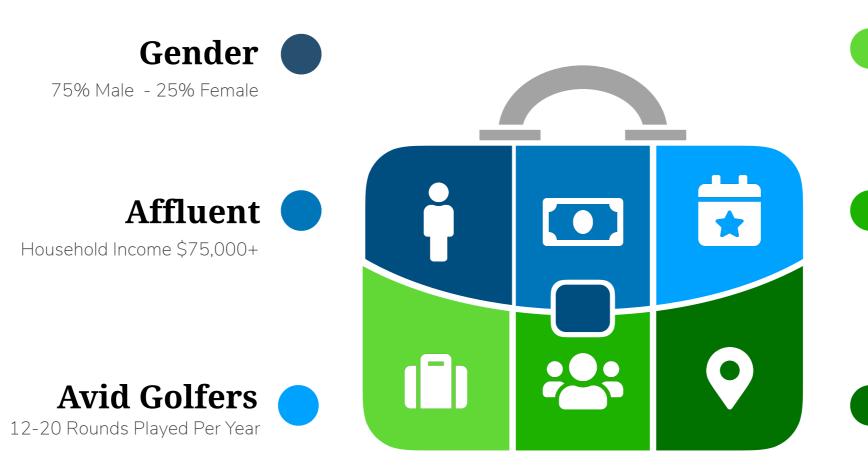
## **Network - City**

Chicago: ChicagoGolf.com Mesquite: GolfMesquite.com Reno: GolfReno.com Washington DC: DCGolf.com





## **Visitor Demographics**



**Frequent** Average 1-2 buddies golf trips per year.

### Group Leaders

15% of our traffic is from golf group leaders or decision-

**USA and** 18% of our traffic is from Canada or International





### **Traffic and Traffic Sources**



#### **Traffic:**

Cumulative Monthly Traffic: 150,000-200,000 Visitors Cumulative Monthly Page Views: 600,000 Page Views Average Visitor Length: 5 Minutes

#### **Traffic Sources:**

#### **SEO And Keywords**

Search engine optimization and keyword buying through Google, Bing and Yahoo.

#### **Social Media**

Social media campaigns promoting golf and golf travel.

#### **Golf Shows**

Presence at Midwest Golf Shows including - Milwaukee, Madison, Green Bay, Chicago, St Louis, Michigan and Minnesota.

#### **Print Advertising**

Advertising and advertorials in various golf and golf travel magazines.

#### **Guest Appearances - Blog, Articles and Podcast**

Promotion through guest appears on various radio shows, podcasts, blogs, and golf article circulation.



### **Banner Advertising**

Ad Unit Size	Investment
300x250 Box Banner - Above Fold	\$15 per CPM
160x600 Banner – Left Skyscraper	\$15 per CPM
728x90 Banner – Top Header	\$15 per CPM
800x550 Banner – Home Page Takeover	\$25 per CPM

- All banners can be placed Run of Site and/or Geo-Targeted.
- Banners and ads are served via Google Ad Manager (Formerly Google Doubleclick). Acceptable file formats include images (gif, jpg, png), Campaign Manager Redirect URLS, HTML5 (zip file) and other third party ad serve code.
- CPM = cost per 1,000 banner impressions





# **Content Advertising**

Content Advertising	Investment
Featured Home Golf Course/Destination/Trail/Packager	\$200/Month
Featured Advertorial/Article	\$1000
Featured Golf Package	\$100/Month
Featured Destination or Travel Section	\$100/Month
Featured Video/360° Virtual Tour	\$250
Featured Stay and Play Section	\$100/Month

Integrated content feels less like an internet ad and more like informative content. Content advertising drives traffic and results.







# Lead Generation Advertising

Lead Generation Advertising

**Stay and Play Packages** 

**Golf Deals and Coupons** 

**Golf Memberships and Gift Cards** 

**Golf Outings** 

**Golf Lessons** 

#### Weddings and Meetings

Lead generation fills the sales pipeline, provides tangible proof our websites are being utilized, and generates a high ROI. (Our Lead Generation is NOT a revenue share, 100% of revenue goes to the partner)







# **Email Advertising**

Email Advertising	Investment
Stand Alone Email - 36,000+ Subscribers	\$750
Newsletter Feature - 36,000+ Subscribers	\$500
Email List Build Through Lead Generation	
Email List Build Through Birthday Club	
Email List Build Through Golf Deals	\$250

Email is one of the most powerful marketing tools. MailChimp is our list provider with open rate of 15-18% and a click through rate of 3-5%. Our subscribers consist of local golfers, traveling golfers and golf package trip leaders.

